

Public Disclosure of Student Learning Form

| institution: | International University in Geneva |
|-------------------------|------------------------------------|
| Academic Business Unit: | Business / International Relations |
| Academic Year: | 2013-14 |
| | |



Annual Report – Accredited Member

| Institution: | International University in Geneva |
|-------------------------|------------------------------------|
| Academic Business Unit: | Business / International Relations |
| Academic Year: | 2013-14 |
| - | |

IACBE ANNUAL REPORT

For Academic Year: 2013-14

This annual report should be completed for your academic business unit and submitted to the IACBE by November 1 of each year.

General Information

| Ins | titution's Name: | International University in Geneva | | |
|------|--|---|---|---------|
| Ins | titution's Address: | ICC Rte de Pré-Bois 20 | | |
| Cit | y and State or Country: | Geneva Switzerland | Zip or Postal Code 1215 | |
| Na | me of Submitter: | Dr Patrice Anne Nuq | | |
| Titl | le: | Academic Dean | | |
| Yoı | ur Email Address: | pnuq@iun.ch | | |
| | lephone (with country code i tside of the United States): | f +41 22 710 7223 | | |
| Тур | pe of Institution: | Public X | Private Nonprofit Private For | -Profit |
| Da | te of Submission: 28 th of O | ctober, 2014 | | |
| Tot | tal Headcount Enrollment of | the Institution for 2013-14: | 184 | |
| | | | | |
| | | <u>Administrative</u> | <u>Information</u> | |
| 1. | Provide the following inf institution: | | <u>e Information</u> rrent president/chief executive officer of your | |
| 1. | | | | |
| 1. | institution: | formation pertaining to the cu | | |
| 1. | institution: Name: | formation pertaining to the cu Mr. Eric Willumsen | | |
| 1. | institution: Name: Title: | formation pertaining to the cu Mr. Eric Willumsen President | rrent president/chief executive officer of your | |

2. Provide the following information pertaining to the current chief academic officer of your institution:

| Name: | Dr Patrice Anne Nuq | |
|--|---|---|
| Title: | Academic Dean (Chief Academic Officer) | |
| Highest Earned Degree: | DBA | Email: pnuq@iun.ch |
| Telephone (with country code if outside of the United States): | +41 22 710 7223 | Fax (with country code if outside of the United States): +41 22 710 71 11 |

Check here if this represents a change from the previous year.

3. Provide the following information pertaining to the current head of your academic business unit:

| Name: | (Same as above) | |
|--|------------------|--|
| Title: | | |
| Highest Earned Degree: | | Email: |
| Telephone (with country code if outside of the United States): | | Fax (with country code if outside of the United States): |

Check here if this represents a change from the previous year.

4. Provide the following information pertaining to your current primary representative to the IACBE, i.e., the person who is your primary contact for the IACBE and who votes on behalf of the academic business unit on IACBE matters (if not the same as the head of the academic business unit):

| Name: | Same as above | |
|--|---------------|--|
| Title: | | _ |
| Highest Earned Degree: | | Email: |
| Telephone (with country code if outside of the United States): | | Fax (with country code if outside of the United States): |

Check here if this represents a change from the previous year.

5. Provide the following information pertaining to your current alternate representative to the IACBE:

| Name: | Dr Ioanna Liouka | |
|--|------------------|--|
| Title: | Department Head | |
| Highest Earned Degree: | PhD | Email: Iliouka@iun.ch |
| Telephone (with country code if outside of the United States): | + 41 22 710 7110 | Fax (with country code if outside of the United States): +41 22 710 7111 |

Check here if this represents a change from the previous year.

Accreditation Information

| 1. | If applicable, when is your next institution | al accreditation site visit? 2021 Yea | ar |
|----|---|--|----|
| 2. | When is your next reaffirmation of IACBE | accreditation site visit?2021 Yea | ar |
| 3. | Provide the website path to the page containing your public notification of accreditation by the IACBE: (Note: Do not provide URL addresses. Beginning with the institution's home page, describe the link on each page in the path on which someone would click in order to advance to the next page in the path. For example: 1. Click on "Academics" 2. Click on "School of Business" 3. Click on "IACBE Accreditation" etc.) | 1. Go to: www.iun.ch 2. Click on: About IUG 3. Click on: Accreditation & Recognition 4. Click on: Programs and Student Learning Outcomes 5. Click on: Outcome Assessment 6. 7. 8. 9. 10. | |
| 4. | Provide the website path to the page containing your public disclosure of student learning results: (Note: Do not provide URL addresses. Beginning with the institution's home page, describe the link on each page in the path on which someone would click in order to advance to the next page in the path. For example: 1. Click on "Academics" 2. Click on "School of Business" 3. Click on "IACBE Accreditation" etc.) | 1. As Above 2 | |

5. If your accreditation letter from the IACBE Board of Commissioners contained "notes" that identified issues that needed to be addressed, please list the number of the IACBE's Accreditation Principle for each note in the table below. Indicate whether action has already been taken or that you have made plans to do so. (Insert additional rows as necessary.)

| Commissioners' Notes | Action Already Taken | Action Planned |
|--|---|----------------|
| Grades/percentage scores on direct measures | Yes (see outcomes assessment plans) | |
| Grades/percentage scores on indirect measures | Yes (see outcomes assessment plans) | |
| Elective tracks as part of all programs | Yes, the electives are part of all undergraduate programs only. | |
| | | |

Programmatic Information

1. For each of your IACBE-accredited business programs, provide the total headcount enrollment and the number of degrees conferred in the program (including each major, concentration, specialization, emphasis, option, or track) for 2013-14 (insert rows in the table as needed):

| Program | Enrollment 2013-14 | Number of Degrees Conferred 2013-14 |
|--|-----------------------|---|
| Bachelor of Business Administration | 81 | 17 |
| Bachelor of Arts in Media and Communication | 15 | 8 |
| Bachelor of Arts in International Relations | 34 | 7 |
| Master of Business Administration | 3 | 3 |
| Master of Arts in Media and Communication | 6 | 3 |
| Master in International Relations and Diplomacy | 12 | 5 |
| Master in International Business | 22 | 11 |
| Master of Business Administration – Sales and Marketing | 3 | |
| Master in International Trade | 8 | 6 |
| Totals for All Programs Combined (In the totals, please do not double-count students who pursued multiple programs during the reporting year, e.g., students who double-majored in both accounting and finance.) | 184 | 60 |

2. Do you offer any of your IACBE-accredited business programs outside of your home country?

X No.

Yes. If yes, please identify the programs and countries in the table below. In addition, if the programs are delivered in partnership with other institutions, please identify those institutions as well. (Insert rows in the table as needed.)

| Program | Country or Countries | Partner Institution(s) |
|---------|----------------------|------------------------|
| | | |
| | | |
| | | |

3. Did you terminate any IACBE-accredited business programs during the reporting year?

X No.

Yes. If yes, please identify the terminated programs in the table below and provide a brief description of your termination plan (e.g., plan for teaching-out the program, when last graduates are expected, etc.). (Insert rows in the table as needed.)

| Terminated Programs | Termination Plan |
|---------------------|------------------|
| | |
| | |
| | |

4. Were changes made in any of your IACBE-accredited business programs during the reporting year? (**Note**: You do not have to identify course-level changes, e.g., changes in course names, course coding, course numbering, course content, etc.; identify only program-level changes, e.g., changes in program names, program curricula, etc.)

X No.

Yes. If yes, please identify the changes on a separate page at the end of this report.

5. Were any new business programs (including new majors, concentrations, specializations, emphases, options, and/or tracks) established during the reporting year?

No.

X Yes. If yes, please identify the new programs and the locations at which they are offered in the table below. (Insert rows in the table as needed.) Please also describe the curricular requirements for the programs on a separate page at the end of this report, and answer item 6 below.

| New Programs | Locations |
|---|-----------|
| Bachelor in International Management | Geneva |
| Master of Business Administration – Sales & Marketing | Geneva |
| | |

Note: Any new programs (including new majors, concentrations, specializations, emphases, options, and/or tracks) cannot be listed, identified, or advertised as being accredited by the IACBE until they have undergone an accreditation review and have been granted accreditation by the Board of Commissioners.

6. If applicable, was approval of your institutional accrediting body required for any of the new programs identified in item 5 above?

X No.

Yes. If yes, please attach a copy of the material that you sent to your institutional accrediting body.

7. Did you establish any new locations/instructional sites during the reporting year?

X No.

Yes. If yes, please identify the new locations/instructional sites and the IACBE-accredited programs offered at those locations/sites in the table below. Please also indicate whether you anticipate that any of the locations/sites will account for 25% or more of the total student credit hours (or contact hours as applicable) in business. (Insert rows in the table as needed.)

| New Locations/Instructional Sites | Programs Offered | 25% or More of Total SCH? |
|-----------------------------------|------------------|------------------------------|
| | | |
| | | |
| | | |

8. If applicable, was approval of your institutional accrediting body required for any of the new locations/instructional sites identified in item 7 above?

X No.

Yes. If yes, please attach a copy of the material that you sent to your institutional accrediting body.

Outcomes Assessment

1. Do you offer any majors, concentrations, specializations, emphases, options, or tracks as part of your business programs?

X Yes. If yes, proceed to item 2 below.

No. If no, proceed to item 4 below.

2. Do your majors, concentrations, specializations, emphases, options, or tracks appear on students' transcripts, diplomas, diploma supplements, or other official records of program completion?

X Yes. If yes, proceed to item 3 below.

No. If no, proceed to item 4 below.

3. Does your current outcomes assessment plan include student learning assessment information for all majors, concentrations, specializations, emphases, options, and tracks contained within your business programs?

X Yes. If yes, proceed to item 4 below.

No. If no, please submit a revised outcomes assessment plan with your annual report that addresses student learning assessment for all majors, concentrations, specializations, emphases, options, and tracks comprising any portion of your business programs. Information about this requirement can be found on the IACBE website at the following address: www.iacbe.org/oa-key-areas.asp.

4. Is the outcomes assessment plan that you submitted to the IACBE still current or have you made changes?

The outcomes assessment plan that we have previously submitted is still current.

X Changes have been made and the revised plan is attached.

We have made changes and the revised plan will be sent to the IACBE by:

5. Complete the Outcomes Assessment Results form below and include it with this annual report to the IACBE. **Note:** Section II of the form (Operational Assessment) needs to be completed only if you received first-time accreditation or reaffirmation of accreditation after January 1, 2011.

An example of a completed form can be found in a separate document that is available for download on the IACBE's website at: <u>www.iacbe.org/accreditation-documents.asp</u>.

Section I (Student Learning Assessment) of the Outcomes Assessment Results form must be completed for each business program that is accredited by the IACBE (i.e., a separate table must be provided for each program).

Add tables, and insert or delete rows in the tables as needed in order to accommodate the number of your (i) business programs, (ii) majors, concentrations, specializations, emphases, options, or tracks in the programs, (iii) intended student learning outcomes, and (iv) intended operational outcomes. In the sections of the assessment results tables entitled "Summary of Achievement of Intended Student Learning Outcomes" and "Summary of Achievement of Intended Operational Outcomes," **do not add or delete columns**. Space is provided in these sections for four direct measures of student learning, four indirect measures of student learning, and eight operational assessment measures/methods. If you are employing fewer than this number of assessment instruments, simply leave cells in the unused columns blank. If you are employing more than this number of instruments, you will need to create additional summary-of-achievement tables to report your assessment information.

Delete rows in the assessment results tables that do not apply to your academic business unit (e.g., if the business unit does not offer any majors, concentrations, specializations, emphases, options, or tracks in its programs, then delete those rows in the tables).

In the sections of the assessment results tables entitled "Summary of Achievement of Intended Student Learning Outcomes" and "Summary of Achievement of Intended Operational Outcomes," enter "Met" in a given cell of the table if the performance target for the instrument in that column was achieved for the intended outcome in that row; "Not Met" if the performance target for the instrument in that column was not achieved for the intended outcome in that row; or "N/A" (Not Assessed) if the instrument in that column does not measure the intended outcome in that row.

Student learning performance targets/criteria are the measurable objectives associated with the assessment instruments and rubrics used by the academic business unit in determining whether the intended student learning outcomes have been achieved. For example, if the academic business unit is using a comprehensive project in a capstone course as a direct measure of student learning, then a performance target might be that, on the project evaluation rubric, at least 80% of the students will be rated at the highest level (e.g., proficient, exemplary, etc.) on each learning-outcome-related project evaluation criterion.

Operational performance targets/criteria are the measurable objectives associated with the assessment instruments used by the academic business unit in determining whether the intended operational outcomes have been achieved. For example, if the academic business unit has identified an operational outcome pertaining to faculty teaching and is using a senior exit survey as a measure of this outcome, then a performance target might be that 90% of the students will be either "satisfied" or "highly satisfied" with various aspects of faculty teaching as identified by relevant items in the survey form.

Your student learning assessment results tables need to include two or more direct measures of student learning and two or more indirect measures of student learning for each IACBE-accredited program. These measures must be used at the program level.

At the bottom of each assessment results table, space is provided to identify changes and improvements that you plan to make as a result of your assessment activity.

Italicized entries in the form represent areas where the academic business unit should insert its own assessment information.

Other Issues

Briefly comment on other issues pertaining to your academic business unit that you would like to share with the IACBE.

We have modified the outcomes assessment plans based on the notes that were received from our 2014 reaffirmation of accreditation. Refer to letter from IACBE dated 21 April, 2014.

We have introduced a new undergraduate management program, entitled Bachelor of International Management which started in Fall 2014. We will ask for accreditation once 2 graduating classes have passed. The curriculum for years 2 and 3 is being finalised.

We have introduced a new graduate program, entitled Master of Business Administration in Sales & Marketing, which started in Fall 2013. We will ask for accreditation once 2 graduating classes have passed. See appendix 1 for curriculum.

Pertaining to the implementation of the Peregrine Academic Services comprehensive assessment test (direct measure 2 for all programs), the percentage target has been moved to 55% per learning outcome based the recommendation of Peregrine Academic Services and the academic performance of other Region 9 (European) institutions.

Outcomes Assessment Results – Undergraduate

For Academic Year: 2013-14

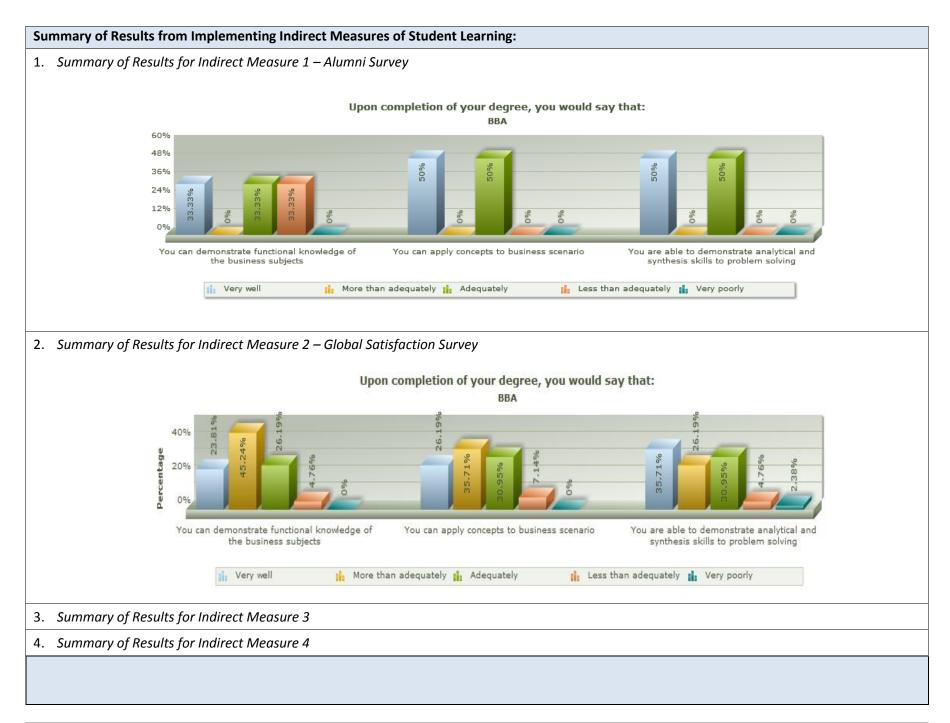
Section I: Student Learning Assessment

| Bachelor in Business Administration (BBA) | | | | | | |
|--|--|--|--|--|--|--|
| Student Learning Assessment for Program 1 | | | | | | |
| General Program Intended Student Learning Outcomes (General Program ISLOs) | | | | | | |
| 1. Students will be able to demonstrate functional knowledge of the business subjects | | | | | | |
| 2. Students will be able to apply concepts to business scenarios | | | | | | |
| 3. Students will be able to demonstrate analytical and synthesis skills to problem solving | | | | | | |
| 4. Students will be able to use techniques and tools for strategic decision making | | | | | | |
| Intended Student Learning Outcomes: Marketing & International Business Elective | | | | | | |
| 1. Students will be able to demonstrate an understanding of current global business and future global business challenges. | | | | | | |
| 2. Students will be able to demonstrate an understanding of the influences of political, economic, and cultural factors on the development of global business strategies. | | | | | | |
| 3. Students will be able to Identify components of the marketing mix. | | | | | | |
| 4. Students will be able to demonstrate an understanding of the synergistic effects of combining product, promotion (communication), price, and distribution decisions relevant to market opportunities and applying this understanding to the development of a marketing plan | | | | | | |
| 5. Students will be able to explain how consumers purchase and evaluate services. | | | | | | |
| Intended Student Learning Outcomes: Finance & Accounting Elective | | | | | | |
| 1. Students will be able to demonstrate an understanding of the valuation effects of each financial decision. | | | | | | |
| 2. Students will be able to demonstrate an understanding of the risk-return relationship and its effects on decision making. | | | | | | |
| 3. Students will be able to demonstrate the ability to access and use basic tools to calculate and measure financial outcomes. | | | | | | |
| 4 Students will be able to identify the major financial statements of a corporation and indicators of good performance. | | | | | | |
| 5 Students will be able to identify the basic financial statements and their purposes, and explain their interrelationships. | | | | | | |
| 6 Students will be able to identify and utilize sources of financial statement information of publicly traded companies. | | | | | | |
| 7 Students will be able to demonstrate a fundamental understanding of accounting terminology. | | | | | | |

| Assessment Instruments for Intended Student Learning Outcomes— Direct Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Direct Measures: |
|--|---|
| 1. Direct Measure 1 Capstone Course | All BBA students will perform at least a level 3 or higher on each learning outcome rubric |
| 2. Direct Measure 2 Comprehensive Exam | All BBA students will achieve an overall 55% or higher per subject domain *Electives – Students will achieve an overall 60% or higher per subject domain in the specific elective topic |
| Assessment Instruments for Intended Student Learning Outcomes— Indirect Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Indirect Measures: |
| 1. Indirect Measure 1 | 60% or higher of respondents choose 'adequately' 'more than adequately' |
| Alumni Survey | or 'very well' pertaining to their perception of intended learning outcomes of their degree program. |

| | Bachelor of Business Administration – Direct & Indirect Measurements | | | | | | |
|------------------------------|--|----------------|--------------------|--------|---|---|--|
| ummary of Results from In | mary of Results from Implementing Direct Measures of Student Learning: | | | | | | |
| Summary of Results for | Summary of Results for Direct Measure 1 – Capstone Course | | | | | | |
| Direct Measurement – | Capstone Cours | se – Busines | s Policy | | | | |
| The rating scale is: 5 = Exc | ellent; 4 = Good; | 3 = Satisfacto | ory; 2 = Fair; 1 = | = Poor | | | |
| Business Policy | Rubric | 5 | 4 | 3 | 2 | 1 | |
| Capstone | | | | | | | |
| BUS 698 | | | | | | | |
| Spring 2014 | | | | | | | |
| No. of | Subject | 3/75% | | 1/25% | | | |
| Students/Percentage | knowledge | | | | | | |
| No. of | Strategic | 3/75% | | 1/25% | | | |
| Students/Percentage | Skills | | | | | | |
| No. of | Analytical | 2/50% | 1/25% | 1/25% | | | |
| Students/Percentage | Skills | | | | | | |
| No. of | Synthesis | 1/25% | 2/50% | 1/25% | | | |
| Students/Percentage | Skills | | | | | | |
| No. of | Oral | | 3/75% | 1/25% | | | |
| Students/Percentage | Presentation | | | | | | |
| | Skills | | | | | | |

| Summary of Results for Direct Measure 2 – Peregrine Assessment International University of Geneva | | | | | | |
|--|---|----------|-------|----------------|--|--|
| Assessment Period: 01.06.2014 - 16.07.2014 | | | | | | |
| | rse: Business Administration - Outbound | | | | | |
| Nun | nber of Exams: 21 | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | IACBE Region 9 | | |
| | Course | Timeline | Score | (European) | | |
| 1 | | Outbound | 49.7 | 47.4 | | |
| 2 | Accounting | Outbound | 37.1 | 37.3 | | |
| 3 | Business Ethics | Outbound | 62.9 | 56.5 | | |
| 4 | Business Finance | Outbound | 35.7 | 34 | | |
| 5 | Business Integration and Strategic Management | Outbound | 59.1 | 53.7 | | |
| 6 | Business Leadership | Outbound | 44.3 | 49.9 | | |
| 7 | Economics | Outbound | 54.8 | 43.5 | | |
| 8 | Economics: Macroeconomics | Outbound | 55.2 | 44.1 | | |
| 9 | Economics: Microeconomics | Outbound | 54.3 | 42.7 | | |
| 10 | Global Dimensions of Business | Outbound | 65.7 | 58.4 | | |
| 11 | Information Management Systems | Outbound | 49.1 | 48.7 | | |
| 12 | Legal Environment of Business | Outbound | 45.7 | 43.9 | | |
| 13 | Management | Outbound | 46.7 | 48.5 | | |
| 14 | Management: Human Resource Management | Outbound | 63.8 | 58.3 | | |
| 15 | Management: Operations/Production Management | Outbound | 33.8 | 40.6 | | |
| 16 | Management: Organizational Behavior | Outbound | 42.5 | 44.4 | | |
| 17 | Marketing | Outbound | 48.6 | 46.1 | | |
| 18 | Quantitative Research Techniques and Statistics | Outbound | 45.2 | 48.8 | | |
| Sumn | nary of Results for Direct Measure 3 | | | | | |
| _ | nary of Results for Direct Measure | | | | | |



| Int | ended Student Learning Outcomes | Learning Assessment Measures | | | | | | |
|-----|---|-------------------------------|---------------------------|--|---------------------------|---------------------------|--|--|
| | | Direct Measure 1 | Direct Measure 2 | | Indirect Measure 1 | Indirect Measure 2 | | |
| | General Program ISLOs | Performan ce Target Was | Performance Target Was | | Performance Target Was | Performance Target Was | | |
| 1. | Students will be able to demonstrate functional knowledge of the business subjects | Met | Not Met | | Met | Met | | |
| 2. | Students will be able to apply concepts to business scenarios | Met | Not Met | | Met | Met | | |
| 3. | Students will be able to demonstrate analytical and synthesis skills to problem solving | Met | N/A | | Met | Met | | |
| 4. | Students will be able to use techniques and tools for strategic decision making | Met | N/A | | Met | Met | | |
| Int | ended Student Learning Outcomes: | | Direct Measure 2 | | | Indirect Measure 2 | | |
| N | larketing & International Business | | Performance Target Was | | | Performance Target Was | | |
| 1. | Students will be able to demonstrate an understanding of current global business and future global business challenges. | | Not Met | | | Met | | |
| 2. | Students will be able to demonstrate an understanding of the influences of political, economic, and cultural factors on the development of global business strategies. | | Not Met | | | Met | | |

| | Students will be able to Identify components of the marketing mix. | Met | | Met | |
|----|---|---------------------------|--|---------------------------|--|
| 4. | Students will be able to demonstrate an understanding of the synergistic effects of combining product, promotion (communication), price, and distribution decisions relevant to market opportunities and applying this understanding to the development of a marketing plan | Met | | Met | |
| 5. | Students will be able to explain how consumers purchase and evaluate services. | Met | | Met | |
| | Intended Student Learning Outcomes: Finance & Accounting Elective | Direct Measure 2 | | Indirect Measure 2 | |
| | | Performance Target Was | | Performance Target Was | |
| 1 | Students will be able to demonstrate an understanding of the valuation effects of each financial decision. | Not Met | | Met | |
| 2 | Students will be able to demonstrate an understanding of the risk-return relationship and its effects on decision making. | Not Met | | Met | |
| 3 | Students will be able to demonstrate the ability to access and use basic tools to calculate and measure financial outcomes. | Not Met | | Met | |

| | | | 1 | | | | |
|----|---|-----------------------------|------------------------|--------------------|---------------|----------------|------|
| 4 | Students will be able to identify the major financial statements of a corporation and indicators of good performance. | Not Met | | | Met | | |
| 5 | Students will be able to identify the basic financial statements and their purposes, and explain their interrelationships. | Not Met | | | Met | | |
| 6 | Students will be able to identify and utilize sources of financial statement information of publicly traded companies. | Not Met | | | Met | | |
| 7 | Students will be able to demonstrate a fundamental understanding of accounting terminology. | Not Met | | | Met | | |
| | Assessment Results: BBA w | ith elective in Marketing & | International Business | / BBA with electiv | ve in Finance | & Accounting | |
| Su | nmary of Results from Implementing | Direct Measures of Studer | nt Learning: | | | | |
| | Summary of Results for Direct Measu | | | | | | |
| | Marketing & International Business: Assessment Test in the area of Market | Number of Students: 2. Ea | | | - | e in the Pereg | rine |
| | Finance & Accounting: Number of St Assessment Test in the area of Financ | • | | | - | - | ne |
| 2. | | | | | | | |
| 3. | | | | | | | |
| 4. | | | | | | | |
| | | | | | | | |
| | | | | | | | |

Summary of Results from Implementing Indirect Measures of Student Learning:

1.

2. Summary of Results for Indirect Measure 2 – Global Satisfaction Survey



Following the intended Student Learning Outcome for the Finance & Accounting track, how would you rate the aspects below?



Proposed Courses of Action for Improvement in Learning Outcomes for which Performance Targets Were Not Met:

1. Course of Action 1

IUG introduced a new assessment for SLO1. We changed from CBE outcome assessment standard peer-reviewed testing to Peregrine outcome assessment standard peer-reviewed evaluation. This decision was based on a better peer-reviewed assessment and the ability to make formative and summative evaluations.

The above-evaluations for the first time using Peregrine show all rubrics performing better than peers except Accounting, Business Leadership, HR and OB, and Quantitative Research and Statistics. The other rubrics outperformed peers. HR, Global dimensions of business, and Business Ethics reached the 60% target.

The above analysis indicates that our students need better reinforcement of the rubrics. Starting September 2014, all incoming students will take the exam which will be used as an evaluation and compared with their actual knowledge acquired during their program. This will enable us to determine the real gaps with our BBA program, if any, or better teaching methods to reinforce knowledge.

2. Course of Action 2

As for the electives data, numbers are so small it is difficult to detect a trend at this time. Action will be taken at a later date if necessary as graduating students only started to take the Peregrine Assessment in this 2013/2014 academic year.

Outcomes Assessment Results

For Academic Year: 2013-14

Section I: Student Learning Assessment

Student Learning Assessment for Program 2

General Program Intended Student Learning Outcomes (General Program ISLOs)

1. Students will be able to demonstrate knowledge of course concepts and theoretical approaches in IR and International Security Studies

2. Students will demonstrate the ability to apply such core concepts and approaches to concrete cases

3. Students will be able to demonstrate the acquisition or improvement of analytical skills

4. Students will demonstrate the ability to convey information/present in a clear, coherent and effective way

Intended Student Learning Outcomes: General Management Elective

1. Students will be able to select the appropriate management action in a business scenario involving employee supervision/evaluation.

2. Students will be able to demonstrate an understanding of management and leadership and their differences.

3. Students will be able to describe and explain the manner in which all of the functional areas in business operate, emphasizing business management.

4. Students will be able to demonstrate an understanding of the other managers and the human resource management process.

5. Students will be able to identify how to make changes and organizational changes.

| Assessment Instruments for Intended Student Learning Outcomes— Direct Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Direct Measures: |
|--|---|
| 1. Direct Measure 1 Capstone Course | All BA-IR students will perform at least a level 3 or higher on each learning outcome rubric |
| 2. Direct Measure 2 Comprehensive Exam | All BA-IR students will achieve an overall 55% or higher per subject domain *Electives – Students will achieve an overall 60% or higher per subject domain in the specific elective topic |
| | |

| Assessment Instruments for Intended Student Learning Outcomes— Indirect Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Indirect Measures: |
|--|--|
| 1. <i>Indirect Measure 1</i> Alumni Survey | 60% or higher of respondents choose 'adequately' 'more than adequately' or 'very well' pertaining to their perception of intended learning outcomes of their degree program. |
| 2. Indirect Measure 2 Global Satisfaction Survey | 60% or higher of respondents choose 'adequately' 'more than adequately' or 'very well' pertaining to their perception of intended learning outcomes of their degree program. *Electives 60% of respondents |

Bachelor of Arts in International Relations Direct & Indirect Measurements

Summary of Results from Implementing Direct Measures of Student Learning:

1. Summary of Results for Direct Measure 1 – Capstone Course

Direct Measurement: Capstone Course – BA - International Relations

The rating scale is: 5 = Excellent; 4 = Good; 3 = Satisfactory; 2 = Fair; 1 = Poor

| Capstone | Rubric | 5 | 4 | 3 | 2 | 1 |
|---------------------|-------------------------|---|---------|----------|---|---|
| International | | | | | | |
| Relations | | | | | | |
| BA 498 | | | | | | |
| Spring 2014 | | | | | | |
| No. of | Cognitive | | 10/75% | 5/25% | | |
| Students/Percentage | Learning/Subject | | | | | |
| | knowledge | | | | | |
| No. of | Affective | | 9/62.5% | 6/37.5% | | |
| Students/Percentage | Learning/Applied | | | | | |
| | subject knowledge | | | | | |
| No. of | Psychomotor | | 5/37.5% | 10/62.5% | | |
| Students/Percentage | Learning/Presentation | | | | | |
| | skills written and oral | | | | | |

2. Summary of Results for Direct Measure 2 – Peregrine AssessmentTest

International University of Geneva

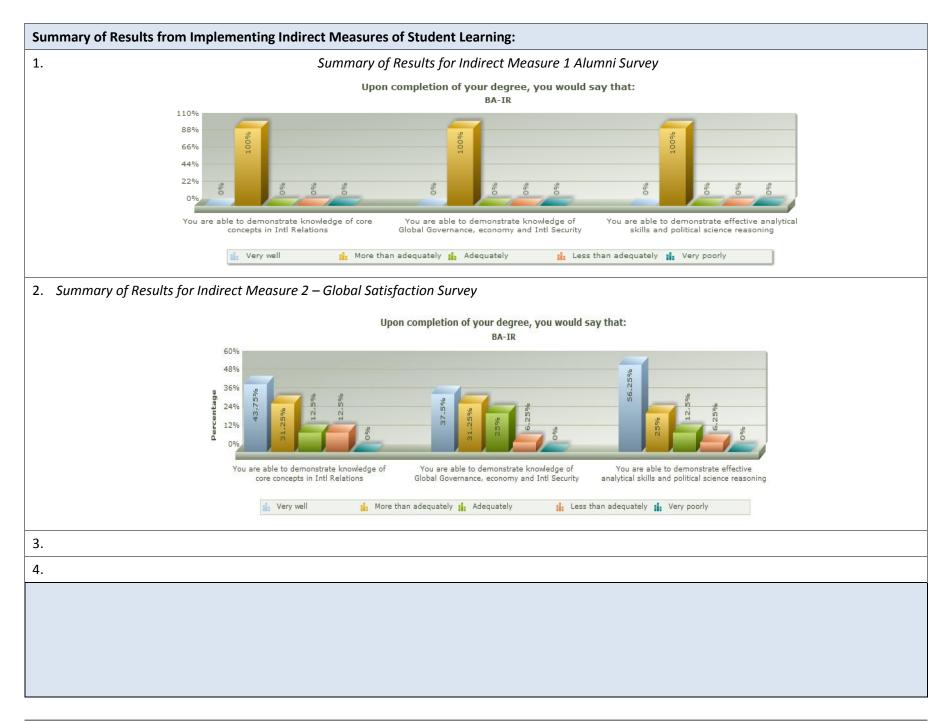
Assessment Period: 01.06.2014 - 16.07.2014 Course: International Relations - Outbound

Number of Exams: 9

| | | | | IACBE Region 9 |
|----|---|----------|-------|----------------|
| | Course | Timeline | Score | (European) |
| 1 | Total | Outbound | 56.1 | 47.4 |
| 2 | Advanced International Relations | Outbound | 56.7 | |
| 3 | Business Ethics | Outbound | 55.6 | 56.5 |
| 4 | Economics | Outbound | 44.4 | 43.5 |
| 5 | Economics: Macroeconomics | Outbound | 44.4 | 44.1 |
| 6 | Economics: Microeconomics | Outbound | 44.4 | 42.7 |
| 7 | Global Dimensions of Business | Outbound | 75.6 | 58.4 |
| 8 | Management | Outbound | 53.3 | 48.5 |
| 9 | Management: Human Resource Management | Outbound | 61.3 | 58.3 |
| 10 | Management: Operations/Production Management | Outbound | 41.9 | 40.6 |
| 11 | Management: Organizational Behavior | Outbound | 57.1 | 44.4 |
| 12 | Marketing | Outbound | 56.7 | 46.1 |
| 13 | Quantitative Research Techniques and Statistics | Outbound | 53.3 | 48.8 |
| 14 | The Advanced Global Environment | Outbound | 67.8 | |

3. Summary of Results for Direct Measure 3

4. Summary of Results for Direct Measure 4



| Int | tended Student Learning Outcomes | | | Learning Assessment Meas | ures | |
|-----|---|---------------------------|---------------------------|--------------------------|-----------------------|--|
| | | Direct Measure 1 | Direct Measure 2 | Indirect Measure 1 | Indirect Measure 2 | |
| | General Program ISLOs | Performance Target Was | Performance Target Was | Performand Target Was | | |
| 1. | Students will be able to demonstrate knowledge of course concepts and theoretical approaches in IR and International Security Studies | Met | Met | Met | Met | |
| 2. | Students will demonstrate the ability to apply such core concepts and approaches to concrete cases | Met | Met | Met | Met | |
| 3. | Students will be able to demonstrate the acquisition or improvement of analytical skills | Met | Met | Met | Met | |
| 4. | Students will demonstrate the ability to convey information/present in a clear, coherent and effective way | Met | NA | NA | NA | |
| | | | | | | |

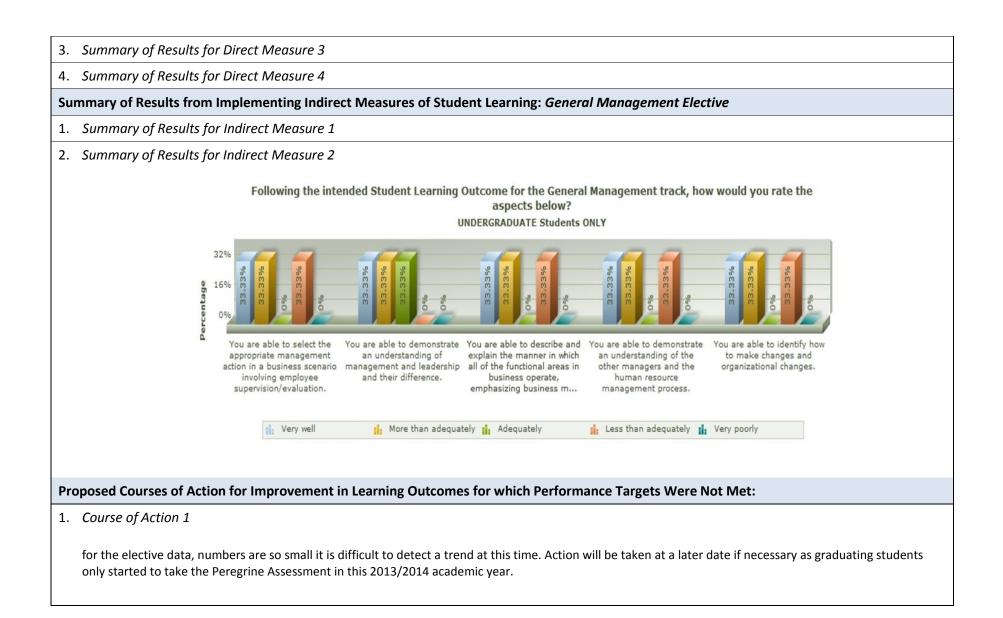
| Int | tended Student Learning Outcomes: General Management Elective | Mo Peri | Direct easure 2 formance | | Indirect Measure 2 Performance | |
|-----|---|------------|--------------------------------|--|--------------------------------------|--|
| 1. | Students will be able to select the appropriate management action in a business scenario involving employee supervision/evaluation. | | get Was ot Met | | Target Was Not Met | |
| 2. | Students will be able to demonstrate an understanding of management and leadership and their differences. | N | ot Met | | Not Met | |
| 3. | Students will be able to describe and explain the manner in which all of the functional areas in business operate, emphasizing business management. | N | ot Met | | Not Met | |
| 4 | Students will be able to demonstrate an understanding of the other managers and the human resource management process. | N | ot Met | | Not Met | |
| 5 | 5. Students will be able to identify how to make changes and organizational changes. | N | ot Met | | Not Met | |

Summary of Results from Implementing Direct Measures of Student Learning: General Management Elective

1. Summary of Results for Direct Measure 1

2. Summary of Results for Direct Measure 2

General Management: Number of Students: 3. Each student scored below the 55% target the learning outcome in the Peregrine Assessment Test in the area of General Management; 40%, 50% and 50% overall for student individual scores.



Outcomes Assessment Results

For Academic Year: 2013-14

Section I: Student Learning Assessment

| Bachelor of Arts in Med | lia & Communication (BA-MC) |
|---|---|
| Student Learning A | ssessment for Program 3 |
| General Program Intended Student L | earning Outcomes (General Program ISLOs) |
| 1. Students will be able to demonstrate knowledge of the main theories | s and activities of the media communications sector |
| 2. Students will be able to demonstrate how media and communication | activities support organizations and businesses |
| 3. Students will be able to demonstrate effective professional communi | ication skills |
| Intended Student Learning Outcomes: | Marketing & International Business Elective |
| 1. Students will be able to demonstrate an understanding of current glo | bal business and future global business challenges. |
| Students will be able to demonstrate an understanding of the influer business strategies. | nces of political, economic, and cultural factors on the development of global |
| 3. Students will be able to Identify components of the marketing mix. | |
| 4. Students will be able to demonstrate an understanding of the synerg distribution decisions relevant to market opportunities and applying | istic effects of combining product, promotion (communication), price, and this understanding to the development of a marketing plan |
| 5. Students will be able to explain how consumers purchase and evalua | te services. |
| Assessment Instruments for Intended Student Learning Outcomes— Direct Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Direct Measures: |
| 1. Direct Measure 1 Capstone Course | All BA-MC students will perform at least a level 3 or higher on each learning outcome rubric |
| 2. Direct Measure 2 Comprehensive Exam | All BA-MC students will achieve an overall 55% or higher per subject domain *Electives – Students will achieve an overall 60% or higher per subject domain in the specific elective topic |

| Assessment Instruments for Intended Student Learning Outcomes— Indirect Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Indirect Measures: |
|--|--|
| 1. <i>Indirect Measure 1</i> Alumni Survey | 60% or higher of respondents choose 'adequately' 'more than adequately' or 'very well' pertaining to their perception of intended learning outcomes of their degree program. |
| 2. Indirect Measure 2 Global Satisfaction Survey | 60% or higher of respondents choose 'adequately' 'more than adequately' or 'very well' pertaining to their perception of intended learning outcomes of their degree program. *Electives 60% of respondents |

Bachelor of Arts in International Relations Direct & Indirect Measurements

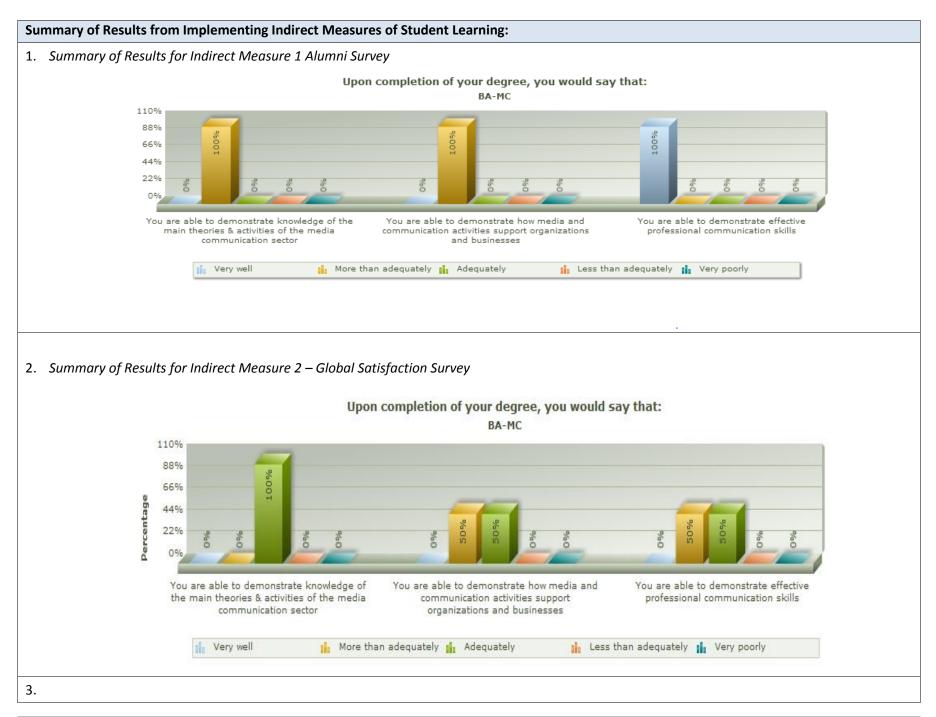
Summary of Results from Implementing Direct Measures of Student Learning:

1. Summary of Results for Direct Measure 1 – Capstone Course

Rating scale is: 5 = Excellent; 4 = Good; 3 = Satisfactory; 2 = Fair; 1 = Poor

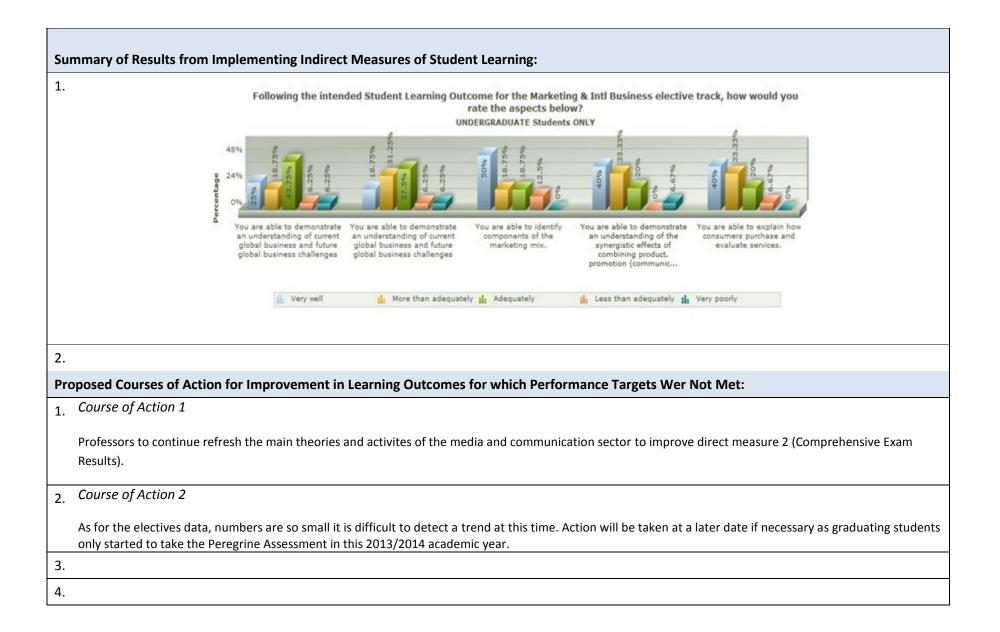
| Capstone | Rubric: | <u>5</u> | <u>4</u> | <u>3</u> | <u>2</u> | <u>1</u> |
|---------------------|---|----------|----------|----------|----------|----------|
| BA 499 Media & | | | | | | |
| Communication | | | | | | |
| Spring 2013 | | | | | | |
| No. of Students /% | Students will be able to demonstrate knowledge of the main theories and activities of the media communications sector | 2/40% | 2/40% | 1/20% | | |
| No. of Students / % | Students will be able to demonstrate how media and communication activities support organizations and businesses | 1/20% | 3/60% | 1/20% | | |
| No. of Students / % | Students will be able to demonstrate effective professional communication skills | 1/20% | 3/60% | 1/20% | | |

| International University of Geneva | | | | | | _ |
|---|--|------------------------------|--------------|-------------|----------|---|
| Assessment Period: 01.06.2014 - 16.07.2014 | | | | | | |
| Course: Media and Communication - Outbound | | | | | | |
| Number of Exams: 5 | | | | | | |
| | | | se re | Resignation | European | |
| Course | Timeline | / 5 | 18 | | | |
| Course 1 Total | Timeline Outbound | | | | | |
| | | | | | | |
| 1 Total | Outbound | 52.3 | | | | |
| 1 Total 2 Communication theory & trends | Outbound Outbound | 52.3 42 60 | | | | |
| 1 Total 2 Communication theory & trends 3 Digital Media | Outbound Outbound Outbound | 52.3 42 60 | 47.4 | | | |
| Total Communication theory & trends Digital Media Global Dimensions of Business | Outbound Outbound Outbound Outbound | 52.3 42 60 66 | 47.4 | | | |
| Total Communication theory & trends Digital Media Global Dimensions of Business Image and reputation management | Outbound Outbound Outbound Outbound Outbound | 52.3 42 60 66 46 | 47.4 58.4 | | | |



| 4. | | | | | |
|--|---------------------------|---------------------------|-------------------------|---------------------------|--|
| Summary of Achievement of Intended S Intended Student Learning Outcomes | tudent Learni | ing Outcomes | Learning Assessment Mea | sures | |
| | Direct Measure 1 | Direct Measure 2 | Indirect Measure | Indirect | |
| General Program ISLOs | Performance Target Was | Performance Target Was | Performan Target Was | | |
| 1. Students will be able to demonstrate knowledge of the main theories and activities of the media communications sector | Met | Not Met | Met | Met | |
| 2. Students will be able to demonstrate how media and communication activities support organizations and businesses | Met | Not Met | Met | Met | |
| Students will be able to demonstrate effective professional communication skills | Met | NA | Met | Met | |
| Intended Student Learning Outcomes: | | Direct Measure 2 | | Indirect Measure 2 | |
| Marketing & International Business | | Performance Target Was | | Performance Target Was | |
| Students will be able to demonstrate an understanding of current global business and future global business challenges. | | Not Met | | Not Met | |
| 2. Students will be able to demonstrate an understanding of the influences of political, economic, and cultural factors on the development of global business strategies. | | Not Met | | Not Met | |
| 3. Students will be able to Identify | | Not Met | | Not Met | |

| | components of the marketing mix. | | | | |
|----------------|--|-------------------------------|---|-----|--|
| 4 | Students will be able to | | | | |
| | demonstrate an understanding of | | | | |
| | the synergistic effects of combining | | | | |
| | product, promotion | | | | |
| | (communication), price, and | Not Met | | Met | |
| | distribution decisions relevant to | | | | |
| | market opportunities and applying | | | | |
| | this understanding to the | | | | |
| | development of a marketing plan | | | | |
| 5 | Students will be able to explain | | | | |
| | how consumers purchase and | Not Met | | Met | |
| | evaluate services. | | | | |
| | | | | | |
| Su | mmary of Results from Implementing Direct | Weasures of Student Learning: | | | |
| | Assessment Test in the areas of Marketing 8 | | , | | |
| 2 | | | | | |
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Outcomes Assessment Results – Graduate

For Academic Year: 2013-14

| Master in International Business (MIB) | | | | | | | |
|--|---|--|--|--|--|--|--|
| Student Learning Assessment for Program 1 | | | | | | | |
| General Program Intended Student Lo | General Program Intended Student Learning Outcomes (General Program ISLOs) | | | | | | |
| 1. Students will be able to demonstrate methods and scope of influence | ce in relation to business situations | | | | | | |
| 2. Students will be able to demonstrate strategic decision making in In | ternational management scenarios | | | | | | |
| 3. Students will be able to demonstrate analytical, synthesis and interp | personal skills in international business scenarios | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| Assessment Instruments for Intended Student Learning Outcomes— Direct Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Direct Measures: | | | | | | |
| 1. Direct Measure 1 | All MIB students will perform at least a level 3 or higher on each learning | | | | | | |
| Capstone Course | outcome rubric | | | | | | |
| 2. Direct Measure 2 | All MIB students will score at least 55% or higher per subject domain. | | | | | | |
| Comprehensive Exam | | | | | | | |
| Assessment Instruments for Intended Student Learning Outcomes— Indirect Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Indirect Measures: | | | | | | |
| 1. Indirect Measure 1 | 60% or higher of respondents choose 'adequately' 'more than adequately' | | | | | | |
| Alumni Survey | or 'very well' pertaining to their perception of intended learning outcomes of their degree program. | | | | | | |
| 2. Indirect Measure 2 | 60% or higher of respondents choose 'adequately' 'more than adequately' | | | | | | |
| Global Satisfaction Survey | or 'very well' pertaining to their perception of intended learning outcomes of their degree program. | | | | | | |

| unamany of Dooutte fe | Direct Manager 1 Comptant - Com | ~~ | | | | | |
|--|-------------------------------------|------------|----------|----------|---|---|--|
| | or Direct Measure 1 – Capstone Cour | | | | | | |
| The rating scale is: 5 = Excellent, 4 = Good, 3 = Satisfactory, 2 = Fair, 1 = Poor, N/A = Not applicable | | | | | | | |
| International | Rubrics | 5 | 4 | 3 | 2 | 1 | |
| Business | | | | | | | |
| BUS699 | | | | | | | |
| Summer 2014 | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| No. of students / | Subject knowledge | 5/38.5% | 5/38.5% | 3/23.1% | | | |
| Percentage | | | | | | | |
| | | | | | | | |
| No. of students / | Strategic decision making skills | 2/15.4% | 3/23.1% | 8/61.5% | | | |
| Percentage | | 2, 13. 170 | 5,25.170 | 0,01.0/0 | | | |
| rereentage | | | | | | | |
| No of students / | Applytical synthesis and | 4/20.00/ | 2/22/10/ | 6/46 29/ | | | |
| No. of students / | Analytical, synthesis and | 4/30.8% | 3/23.1% | 6/46.2% | | | |
| Percentage | interpersonal skills | | | | | | |

2. Summary of Results for Direct Measure 2 – Peregrine Assessment Test

International University of Geneva

Assessment Period: 01.06.2014 - 16.07.2014 Course: International Business - Outbound Number of Exams: 7

| | | | | IACBE Region 9 |
|----|---|----------|-------|----------------|
| | Course | Timeline | Score | (European) |
| 1 | Total | Outbound | 53.5 | 53.5 |
| 2 | Business Ethics | Outbound | 37.1 | 48.1 |
| 3 | Business Finance | Outbound | 45.7 | 48.3 |
| 4 | Business Integration and Strategic Management | Outbound | 54.3 | 63.8 |
| 5 | Business Leadership | Outbound | 58.6 | 59.2 |
| 6 | Economics | Outbound | 52.9 | 51.7 |
| 7 | Economics: Macroeconomics | Outbound | 51.4 | 44.9 |
| 8 | Economics: Microeconomics | Outbound | 54.3 | 58.4 |
| 9 | Global Dimensions of Business | Outbound | 67.1 | 53.2 |
| 10 | Information Management Systems | Outbound | 48.6 | 49.5 |
| 11 | Legal Environment of Business | Outbound | 65.7 | 64.9 |
| 12 | Management | Outbound | 58.6 | 57.1 |
| 13 | Management: Human Resource Management | Outbound | 44 | 43.1 |
| 14 | Management: Operations/Production Management | Outbound | 52.2 | 68.7 |
| 15 | Management: Organizational Behavior | Outbound | 81.8 | 60.5 |
| 16 | Marketing | Outbound | 52.9 | 45.9 |
| 17 | Quantitative Research Techniques and Statistics | Outbound | 42.9 | 52.8 |

3. Summary of Results for Direct Measure 3

4. Summary of Results for Direct Measure 4



| 4. | | | | | | | | | |
|--|--|---------------------------|------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Sun | nmary of Achievement of Intended S | tudent Learni | ing Outcomes | : | | | | | |
| Int | ended Student Learning Outcomes | | Learning Assessment Measures | | | | | | |
| | | Direct Measure 1 | Direct Measure 2 | | | Indirect Measure 1 | Indirect Measure 2 | | |
| | General Program ISLOs | Performance Target Was | Performance Target Was | | | Performance Target Was | Performance Target Was | | |
| 1. | Students will be able to demonstrate methods and scope of influence in relation to business situations | Met | Not Met | | | Met | Met | | |
| 2. | Students will be able to demonstrate strategic decision making in International management scenarios | Met | Not Met | | | Met | Met | | |
| 3. | Students will be able to demonstrate analytical, synthesis and interpersonal skills in international business scenarios | Met | NA | | | Met | Met | | |
| 4. | | | | | | | | | |
| 5. | | | | | | | | | |
| Intended Student Learning Outcomes: Major, Concentration, Specialization, Emphasis, Option, or Track in Area 1 | | Direct Measure 1 | Direct Measure 2 | Direct Measure 3 | Direct Measure 4 | Indirect Measure 1 | Indirect Measure 2 | Indirect Measure 3 | Indirect Measure 4 |
| | | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was |
| 1. | Not applicable | | | | | | | | |
| 2. | | | | | | | | | |
| 3. | | | | | | | | | |

| | Assessment Results: Program 1 with a Major, Concentration, Specialization, Emphasis, Option, or Track in Area 2 |
|------|---|
| Sumi | mary of Results from Implementing Direct Measures of Student Learning: |
| 1. N | Not applicable |
| 2. | |
| 3. | |
| 4. | |
| Sumi | mary of Results from Implementing Indirect Measures of Student Learning: |
| 1. N | Not applicable |
| 2. | |
| Prop | osed Courses of Action for Improvement in Learning Outcomes for which Performance Targets Were Not Met: |
| 1. C | Course of Action 1 |
| | Overall good performance of the class and within the learning outcome rubrics with students attaining a 3 or above rating per rubric for the past hree academic years. |
| b | Overall students are still lacking the ability to synthesize key learnings from this course and other courses and utilize them for doing international ousiness. This would probably be due to the lack of professional experience when students enter the masters program. Therefore, the course of action is to include more short in-class and take-away case studies to be implemented to enhance the students' practical experience. |

Outcomes Assessment Results

For Academic Year: 2013-14

| Master in Business Administration (MBA): | | | | | | | |
|--|---|--|--|--|--|--|--|
| Student Learning Assessment for Program 2 | | | | | | | |
| General Program Intended Student Learning Outcomes (General Program ISLOs) | | | | | | | |
| 1. Students will be able to demonstrate advance knowledge of functio | . Students will be able to demonstrate advance knowledge of functional subjects | | | | | | |
| 2. Students will be able to identify and solve complex business problem | ns. | | | | | | |
| 3. Students will be able to demonstrate critical thinking against strateg | gic decisions | | | | | | |
| 4. Students will be able to demonstrate analytical skills to problem solv | ving | | | | | | |
| 5. Students will be able to present management reports | | | | | | | |
| Intended Student Learning Outcomes: Major, Concentration, Specialization, Emphasis, Option, or Track in Area 1 ISLOs | | | | | | | |
| NA | | | | | | | |
| Intended Student Learning Outcomes: Major, Concentra | tion, Specialization, Emphasis, Option, or Track in Area 2 ISLOs | | | | | | |
| NA | | | | | | | |
| Assessment Instruments for Intended Student Learning Outcomes— Direct Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Direct Measures: | | | | | | |
| 1. Direct Measure 1 | All MBA students will perform at least a level 3 or higher on each learning | | | | | | |
| Capstone Course | outcome rubric | | | | | | |
| 2. Direct Measure 2 | All MBA students will score at least 55% or higher per subject domain. | | | | | | |
| Comprehensive Exam | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

| Assessment Instruments for Intended Student Learning Outcomes— Indirect Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Indirect Measures: |
|--|--|
| 1. Indirect Measure 1 Alumni Survey | 60% or higher of respondents choose 'adequately' 'more than adequately' or 'very well' pertaining to their perception of intended learning outcomes of their degree program. |
| 2. Indirect Measure 2 Global Satisfaction Survey | 60% or higher of respondents choose 'adequately' 'more than adequately' or 'very well' pertaining to their perception of intended learning outcomes of their degree program. |

Master of Business Adminstration

Summary of Results from Implementing Direct Measures of Student Learning:

1. Summary of Results for Direct Measure 1 – Capstone Course

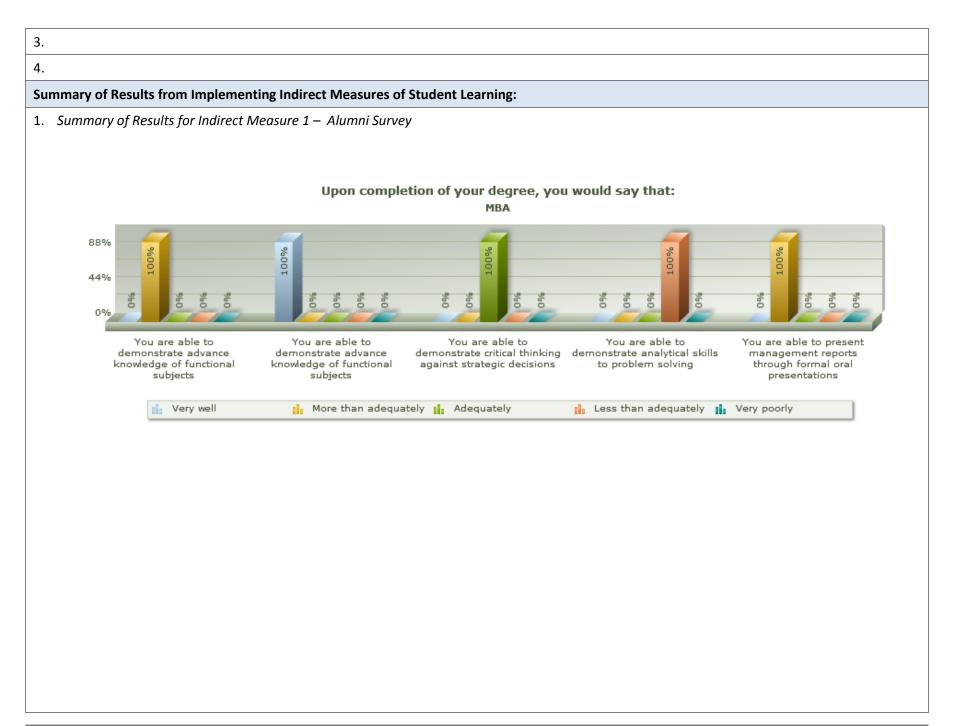
The rating scale is: 5 = Excellent; 4 = Good; 3 = Satisfactory; 2 = Fair; 1 = Poor

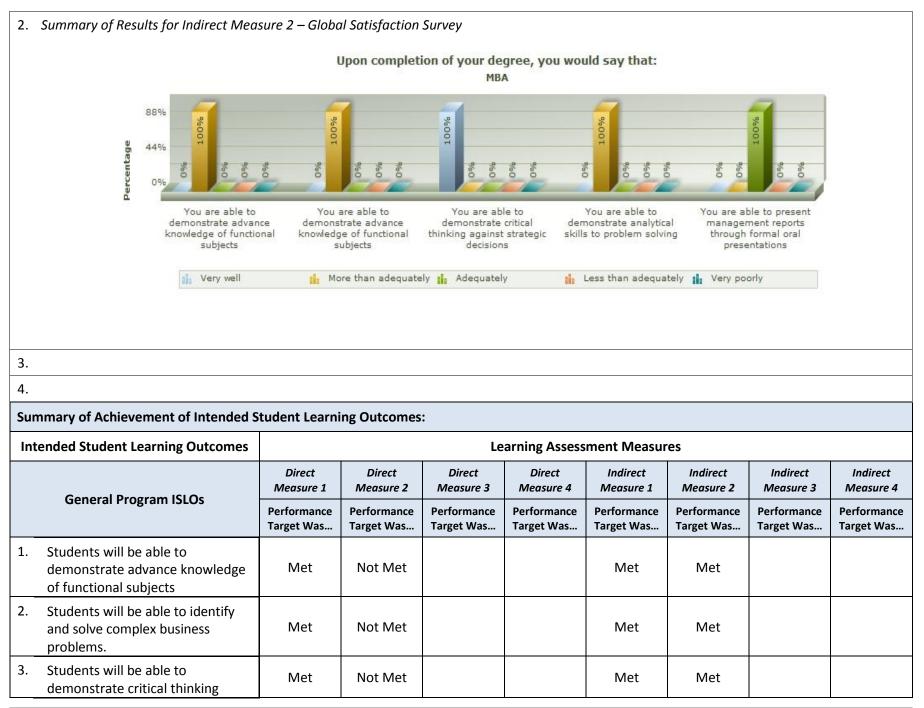
| Business Policy 698 | Rubric | 5 | 4 | 3 | 2 | 1 |
|----------------------------|--------------------------|-------|-------|-------|---|---|
| Summer 2014 | | | | | | |
| No. of | Subject | 3/75% | | 1/25% | | |
| Students/Percentage | knowledge | | | | | |
| No. of | Strategic Skills | 3/75% | | 1/25% | | |
| Students/Percentage | | | | | | |
| No. of | Analytical Skills | 2/50% | 1/25% | 1/25% | | |
| Students/Percentage | | | | | | |
| No. of | Synthesis Skills | 1/25% | 2/50% | 1/25% | | |
| Students/Percentage | | | | | | |
| No. of | Oral Presentation | | 3/75% | 1/25% | | |
| Students/Percentage | Skills | | | | | |

International University of Geneva

Assessment Period: 01.06.2014 - 16.07.2014 Course: Business Administration - Outbound Number of Exams: 3

| | | | 6 | IACBE Region 9 |
|--------|---|----------------------|--------------|----------------|
| 1 | Course | Timeline | Score | (European) |
| 1 2 | Total | Outbound Outbound | 49.8 46.7 | 53.5 54.3 |
| 2 | Accounting Business Ethics | Outbound | 40.7 | 48.1 |
| 5 4 | Business Finance | Outbound | 36.7 | 48.3 |
| 4 5 | Business Integration and Strategic Management | Outbound | 53.3 | 63.8 |
| 6 | Business Leadership | Outbound | 53.3 | 59.2 |
| 7 | Economics | Outbound | 56.7 | 51.7 |
| , 8 | Economics: Macroeconomics | Outbound | 53.3 | 44.9 |
| 9 | Economics: Microeconomics | Outbound | 60 | 58.4 |
| 10 | Global Dimensions of Business | Outbound | 43.3 | 53.2 |
| | Information Management Systems | Outbound | 46.7 | 49.5 |
| 12 | Legal Environment of Business | Outbound | 63.3 | 64.9 |
| 13 | Management | Outbound | 50 | 57.1 |
| 14 | Management: Human Resource Management | Outbound | 60 | 43.1 |
| 15 | Management: Operations/Production Management | Outbound | 60 | 68.7 |
| 16 | Management: Organizational Behavior | Outbound | 30 | 60.5 |
| 17 | Marketing | Outbound | 40 | 45.9 |
| 18 | Quantitative Research Techniques and Statistics | Outbound | 40 | 52.8 |





| | against strategic decisions | | | | | | | | |
|---|---|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| 4. | Students will be able to demonstrate analytical skills to problem solving | Met | Not Met | | | Met | Met | | |
| 5. | Students will be able to present management reports | Met | NA | | | Met | Met | | |
| | ended Student Learning Outcomes: | Direct Measure 1 | Direct Measure 2 | Direct Measure 3 | Direct Measure 4 | Indirect Measure 1 | Indirect Measure 2 | Indirect Measure 3 | Indirect Measure 4 |
| | ajor, Concentration, Specialization, nphasis, Option, or Track in Area 1 | Performance Target Was |
| 1. | | | | | | | | | |
| 2. | | | | | | | | | |
| 3. | | | | | | | | | |
| | | | | | | | | | |
| Summary of Results from Implementing Direct Measures of Student Learning: | | | | | | | | | |
| 1. | 1. | | | | | | | | |
| 2. | 2. | | | | | | | | |
| Sun | Summary of Results from Implementing Indirect Measures of Student Learning: | | | | | | | | |
| 1. | 1. | | | | | | | | |
| 2. | | | | | | | | | |
| - | posed Courses of Action for Improve | ement in Learn | ning Outcome | s for which Pe | erformance Ta | argets Were N | lot Met: | | |
| 1. | Course of Action 1 | | | | | | | | |
| | Analysis of results: The target proficiency level was achieved in some subject domains, i.e. Business Ethics (60%), Microeconomics (60%), Legal environment (63.3%), Management: Human Resources and Operations/Production Management (60%), Economics (57%) were the most proficient domains in the Peregrine Outbound Assessment (Direct Measure 2). Business Finance (36.7%) and Organizational Behavior(30%) were the least proficient domains, also compared to peers in IACBE Region 8. | | | | | | | | |
| | Action Taken: As the result was so small it is too early to assess definitely. However, we are introducing the assessment for all new students (inbound) starting in September 2014 with Peregrine Academic Services and this will enable us to measure the success of our programs when they finish their studies (outbound). | | | | | | | | |

Outcomes Assessment Results

For Academic Year: 2013-14

| Master of Arts in Media & Communication (MA-MC) | | | | | |
|--|---|--|--|--|--|
| Student Learning Assessment for Program 3 | | | | | |
| General Program Intended Student Lo | earning Outcomes (General Program ISLOs) | | | | |
| 1. Students will be able to demonstrate knowledge of the fundamental principles in the functional areas of the media communications sector | | | | | |
| 2. Students will be able to develop communication strategies and imple | mentation plans | | | | |
| 3. Students will be able to demonstrate effective professional communi | cation skills | | | | |
| 4. Students will be able to make persuasive presentations to se companies | nior management at International Organizations and private-sector | | | | |
| Intended Student Learning Outcomes: Major, Concentra | tion, Specialization, Emphasis, Option, or Track in Area 1 ISLOs | | | | |
| 1. | | | | | |
| 2. | | | | | |
| 3. | | | | | |
| Intended Student Learning Outcomes: Major, Concentra | tion, Specialization, Emphasis, Option, or Track in Area 2 ISLOs | | | | |
| 1. | | | | | |
| 2. | | | | | |
| 3. | | | | | |
| Assessment Instruments for Intended Student Learning Outcomes— Direct Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Direct Measures: | | | | |
| 1. Direct Measure 1 | All MA-MC students will perform at least a level 3 or higher on each learning | | | | |
| Capstone Course | outcome rubric | | | | |
| 2. Direct Measure 2 | All MA-MC students will score at least 55% or higher per subject domain. | | | | |
| Comprehensive Exam | | | | | |

| Assessment Instruments for Intended Student Learning Outcomes— Indirect Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Indirect Measures: |
|--|--|
| 1. Indirect Measure 1 Alumni Survey | 60% or higher of respondents choose 'adequately' 'more than adequately' or 'very well' pertaining to their perception of intended learning outcomes of their degree program. |
| 2. Indirect Measure 2 Global Satisfaction Survey | 60% or higher of respondents choose 'adequately' 'more than adequately' or 'very well' pertaining to their perception of intended learning outcomes of their degree program. |

Master of Arts in Media & Communications

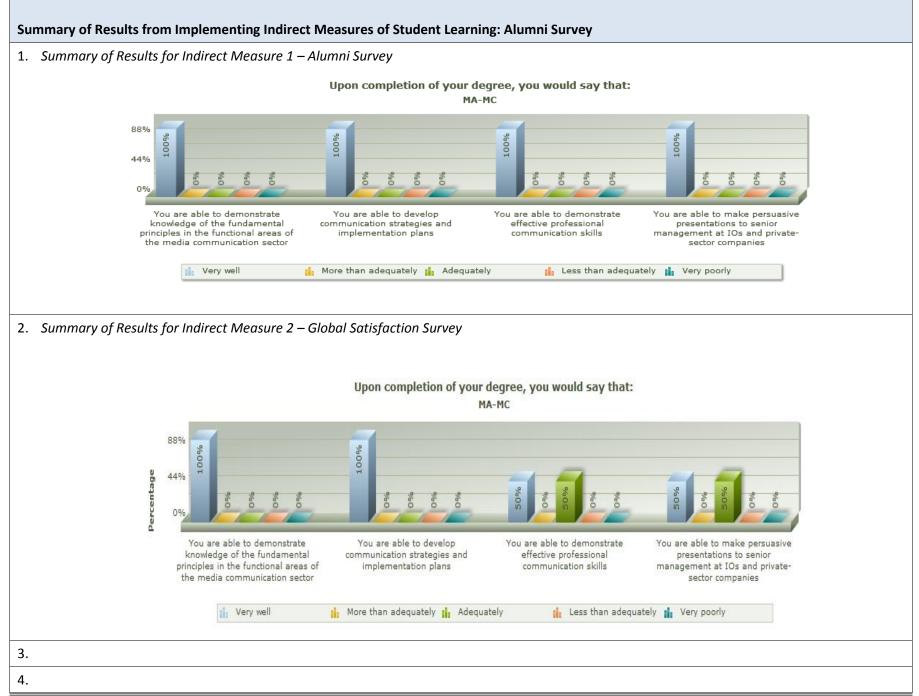
Summary of Results from Implementing Direct Measures of Student Learning:

1. Summary of Results for Direct Measure 1 – Capstone Course

The rating scale is: 5 = Excellent, 4 = Good, 3 = Satisfactory, 2 = Fair, 1 = Poor, N/A = Not applicable

| COM 698 | Rubric: | 5 | <u>4</u> | <u>3</u> | 2 | 1 |
|--------------------|---|-------|----------|----------|---|---|
| Media Capstone | | | | | | |
| 2013 | | | | | | |
| No. of Students /% | Students will be able to demonstrate knowledge of the fundamental principles in the functional areas of the media communications sector | 3/60% | | 2/40% | | |
| No. of Students /% | Students will be able to develop communication strategies and implementation plans | 1/20% | | 4/80% | | |
| No. of Students /% | Students will be able to demonstrate effective professional communication skills | 1/20% | 1/20% | 3/60% | | |
| No. of Students /% | Students will be able to make persuasive presentations to senior management at International Organizations and private-sector companies | 1/20% | 1/20% | 3/60% | | |

| Assessment Period: 01.06.2014 - 16.07.2014 Course: Master of Arts in Media and Communications - Outbound Number of Exams: 2 Course Timeline Content of the second sec | Course: Master of Arts in Media and Communications - Outbound I I I I Number of Exams: 2 I I I I I Course Timeline Course Course I I 1 Total Outbound 55 53.5 I 2 Business Ethics Outbound 70 48.1 I 3 Business Finance Outbound 60 I I 4 Communication theory & trends Outbound 60 I I 5 Marketing Outbound 50 45.9 I I | International University of Geneva | | | | | | |
|--|--|--|----------|----|-------|----------|----------|---|
| Number of Exams: 2 Image: Course Timeline Score Application Height 1 Total Outbound 55 53.5 Image: Score 48.1 2 Business Ethics Outbound 30 48.3 Image: Score 48.3 4 Communication theory & trends Outbound 50 45.9 Image: Score | Number of Exams: 2 Image: Course state of the stat | Assessment Period: 01.06.2014 - 16.07.2014 | | | | | | |
| CourseTimeline50°ethete construction1TotalOutbound5553.52Business EthicsOutbound7048.13Business FinanceOutbound3048.34Communication theory & trendsOutbound605MarketingOutbound5045.9 | CourseTimeline50%1A:ER-Religion of European1TotalOutbound5553.52Business EthicsOutbound7048.13Business FinanceOutbound3048.34Communication theory & trendsOutbound605MarketingOutbound5045.9 | Course: Master of Arts in Media and Communications - Out | bound | | | | | |
| 1 TotalOutbound5553.52 Business EthicsOutbound7048.13 Business FinanceOutbound3048.34 Communication theory & trendsOutbound605 MarketingOutbound5045.9 | 1 TotalOutbound5553.52 Business EthicsOutbound7048.13 Business FinanceOutbound3048.34 Communication theory & trendsOutbound605 MarketingOutbound5045.9 | Number of Exams: 2 | | | | | | |
| 1 TotalOutbound5553.52 Business EthicsOutbound7048.13 Business FinanceOutbound3048.34 Communication theory & trendsOutbound605 MarketingOutbound5045.9 | 1 TotalOutbound5553.52 Business EthicsOutbound7048.13 Business FinanceOutbound3048.34 Communication theory & trendsOutbound605 MarketingOutbound5045.9 | Course | Timeline | /4 | se pe | Regional | LITOPONI | |
| 3 Business FinanceOutbound3048.34 Communication theory & trendsOutbound60605 MarketingOutbound5045.9 | 3 Business FinanceOutbound3048.34 Communication theory & trendsOutbound60605 MarketingOutbound5045.9 | | | | 53.5 | | | Τ |
| 4Communication theory & trendsOutbound605MarketingOutbound5045.9 | 4Communication theory & trendsOutbound605MarketingOutbound5045.9 | 2 Business Ethics | Outbound | | | | | |
| 4Communication theory & trendsOutbound605MarketingOutbound5045.9 | 4Communication theory & trendsOutbound605MarketingOutbound5045.9 | 3 Business Finance | Outbound | 30 | 48.3 | | | 1 |
| 5 Marketing Outbound 50 45.9 | 5 Marketing Outbound 50 45.9 | 4 Communication theory & trends | | | | | | 1 |
| | | | Outbound | 50 | 45.9 | | | 1 |
| | | | Outbound | 65 | | | | 1 |
| | | | | | | | | - |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |



| Intended Student Learning Outcom | nes | Learning Assessment Measures | | | | | | | | |
|--|---------------------------|------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|--|--|
| | Direct Measure 1 | Direct Measure 2 | Direct Measure 3 | Direct Measure 4 | Indirect Measure 1 | Indirect Measure 2 | Indirect Measure 3 | Indirect Measure 4 | | |
| General Program ISLOs | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | | |
| 1. Students will be able to demonstrate knowledge of the fundamental principles in the functional areas of the media communications sector | Met | Met | | | Met | Met | | | | |
| Students will be able to develop communication strategies and implementation plans | Met | Met | | | Met | Met | | | | |
| 3. Students will be able to demonstrate effective professio communication skills | nal Met | NA | | | Met | Met | | | | |
| 4. Students will be able to make persuasive presentations to sen management at International Organizations and private-secto companies | Met | NA | | | Met | Met | | | | |
| Proposed Courses of Action for Imp 1. Course of Action 1 | provement in Lear | ning Outcome | es for which Pe | erformance Ta | argets Were N | lot Met: | | | | |
| 2. Course of Action 2 | | | | | | | | | | |
| 3. Course of Action 3 | | | | | | | | | | |
| 4. Course of Action 4 | | | | | | | | | | |

Outcomes Assessment Results

For Academic Year: 2013-14

| Master of Arts in Internation | nal Relations & Diplomacy (MIRD) |
|--|--|
| Student Learning A | ssessment for Program 4 |
| General Program Intended Student L | earning Outcomes (General Program ISLOs) |
| Students will be able to demonstrate an advanced knowledge relating to case analysis and forecasting | e of current international political/relations issues and of core concepts |
| 2. Students will demonstrate the ability to conduct research in a | an academically sound way |
| Students will demonstrate the ability to develop arguments i written form | n a coherent way, and to convey them clearly and effectively in both oral and |
| Students will be able to identify past and current trends and developments | super-trends and forecast, where appropriate, their possible future |
| Assessment Instruments for Intended Student Learning Outcomes— Direct Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Direct Measures: |
| 1. Direct Measure 1 Short thesis paper (part of Capstone) | All MIRD students will perform at least a level 3 or higher on each learning outcome rubric |
| Capstone Course 2. <i>Direct Measure 2</i> Comprehensive Exam | All MIRD students will score at least 55% or higher per subject domain |
| Assessment Instruments for Intended Student Learning Outcomes— Indirect Measures of Student Learning: | Performance Objectives (Targets/Criteria) for Indirect Measures: |
| 1. Indirect Measure 1 | 60% or higher of respondents choose 'adequately' 'more than adequately' |
| Alumni Survey | or 'very well' pertaining to their perception of intended learning outcomes of their degree program. |
| 2. Indirect Measure 2 Global Satisfaction Survey | 60% or higher of respondents choose 'adequately' 'more than adequately' or 'very well' pertaining to their perception of intended learning outcomes of their degree program. |

| nary of Results from Imp | lementing Direct Meas | ures of Stuc | lent Learning | : | | |
|---------------------------------|-----------------------------|-----------------|---------------|---|---|---|
| ummary of Results for Dir | ect Measure 1 – Capsto | ne Course | | | | |
| he rating scale is: 5 = Excelle | ent; 4 = Good; 3 = Satisfac | tory; 2 = Fair; | ; 1 = Poor | | | |
| Capstone Case Study F | Rubric | 5 | 4 | 3 | 2 | 1 |
| International | | | | | | |
| Relations & | | | | | | |
| Diplomacy | | | | | | |
| POL 698 Spring 2014 | | | | | | |
| No. of C | Cognitive | | 6/ 100% | | | |
| Students/Percentage | earning/Subject | | | | | |
| k | knowledge | | | | | |
| No. of | Affective | 3/ 50% | 3/ 50% | | | |
| Students/Percentage | earning/Applied | | | | | |
| s | ubject knowledge | | | | | |
| No. of F | Psychomotor | 3/ 50% | 3/50% | | | |
| Students/Percentage L | earning/Presentation | | | | | |
| - | kills written and oral | | | | | |

2. Summary of Results for Direct Measure 2 – Peregrine Assessment Test

International University of Geneva

Assessment Period: 01.06.2014 - 16.07.2014

Course: Master of International Relations and Diplomacy - Outbound

Number of Exams: 6

| Course | Timeline | Score | IACBE Region 9 (European) |
|--|----------|-------|------------------------------|
| 1 Total | Outbound | 56.7 | 53.5 |
| 2 Business Ethics | Outbound | 53.3 | 48.1 |
| 3 The International Diplomatic and Legal Environment | Outbound | 56.7 | |
| 4 The International Economic and Political Environment | Outbound | 60 | |

3. Summary of Results for Direct Measure 3



| In | tended Student Learning Outcomes | Learning Assessment Measures | | | | | | | | |
|----|---|------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|--|
| | | Direct Measure 1 | Direct Measure 2 | Direct Measure 3 | Direct Measure 4 | Indirect Measure 1 | Indirect Measure 2 | Indirect Measure 3 | Indirect Measure 4 | |
| | General Program ISLOs | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | |
| 1. | Students will be able to demonstrate an advanced knowledge of current international political/relations issues and of core concepts relating to case analysis and forecasting | Met | Met | | | | Met | | | |
| 2. | Students will demonstrate the ability to conduct research in an academically sound way | Met | NA | | | | Met | | | |
| 3. | Students will demonstrate the ability to develop arguments in a coherent way, and to convey them clearly and effectively in both oral and written form | Met | NA | | | | Met | | | |
| 4. | Students will be able to identify past and current trends and super- trends and forecast, where appropriate, their possible future developments | Met | Met | | | | Met | | | |
| | | | | | | | | | | |

| Μ | ended Student Learning Outcomes: ajor, Concentration, Specialization, nphasis, Option, or Track in Area 1 | Direct Measure 1 Performance Target Was | Direct Measure 2 Performance Target Was | Direct Measure 3 Performance Target Was | Direct Measure 4 Performance Target Was | Indirect Measure 1 Performance Target Was | Indirect Measure 2 Performance Target Was | Indirect Measure 3 Performance Target Was | Indirect Measure 4 Performance Target Was |
|-----|---|--|--|--|--|--|--|--|--|
| 1. | | | | | | | | | |
| 2. | | | | | | | | | |
| 3. | | | | | | | | | |
| | Assessment Results: Pro | ogram 1 with | a Major, Con | centration, Sp | ecialization, l | Emphasis, Opt | tion, or Track | in Area 2 | |
| Sur | nmary of Results from Implementing | Direct Measu | res of Studer | nt Learning: | | | | | |
| 1. | | | | | | | | | |
| 2. | | | | | | | | | |
| 3. | | | | | | | | | |
| 4. | | | | | | | | | |
| Sur | nmary of Results from Implementing | Indirect Mea | sures of Stud | ent Learning: | | | | | |
| 1. | | | | | | | | | |
| 2. | | | | | | | | | |
| Pro | posed Courses of Action for Improve | ment in Learr | ning Outcome | s for which Pe | erformance Ta | argets Were N | ot Met: | | |
| 1. | Course of Action 1 | | | | | | | | |
| | The Comprehensive exam (CE) for the M There are no data to compare proficience | | | | | | e a benchmark | for future asse | ssments. |
| | Incentives must be created to ensure tha grade. | at students prep | oare adequatel | y for the CE. Th | erefore, results | in the CE will b | e included as p | art of the capst | one course |
| 2. | Course of Action 2 | | | | | | | | |
| L | Engagement of a ' diplomat in residency' | (past diploma | t) who will give | e lectures on dip | lomacy from a | practical persp | ective. The first | lecture was he | eld in Oct |

| | 2014 as part of a diplomacy course on International Security. | |
|----|---|---|
| 3. | | |
| 4. | | 1 |

Outcomes Assessment Results

For Academic Year: 2013-14

| | Master | in International Trade (MIT) |
|----|--|--|
| | Student Lea | arning Assessment for Program 5 |
| | General Program Intended St | udent Learning Outcomes (General Program ISLOs) |
| | 1. Students will be able to demonstrate an advanced | knowledge of international trade-related issues, strategies, policies and regimes |
| | 2. Students will be able to demonstrate how trade pr levels | omotion helps to engage successfully in trade negotiations on the global and regional |
| | 3. Students will be able to demonstrate cognitive le | arning, affective learning, and psychomotor skills to International Trade Policies |
| | 4. Students will be able to demonstrate effective ana | lytical and diplomatic skills |
| | sessment Instruments for Intended Student Learning Outco rect Measures of Student Learning: | mes— Performance Objectives (Targets/Criteria) for Direct Measures: |
| 1. | Direct Measure 1 Capstone Course | All MIT students will perform at least a level 3 or higher on each learning outcome rubric |
| 2. | <i>Direct Measure 2</i> Comprehensive Exam | All MIT students will score at least 55% or higher per subject domain |
| | sessment Instruments for Intended Student Learning Outco lirect Measures of Student Learning: | mes— Performance Objectives (Targets/Criteria) for Indirect Measures: |
| 1. | Indirect Measure 1 Alumni Survey | 60% or higher of respondents choose 'adequately' 'more than adequately' or 'very well' pertaining to their perception of intended learning outcomes of their degree program. |
| 2 | Indirect Measure 2 | 60% or higher of respondents choose 'adequately' 'more than adequately' or 'very well' pertaining to their perception of intended learning outcomes |

Master in International Trade (MIT)

Summary of Results from Implementing Direct Measures of Student Learning:

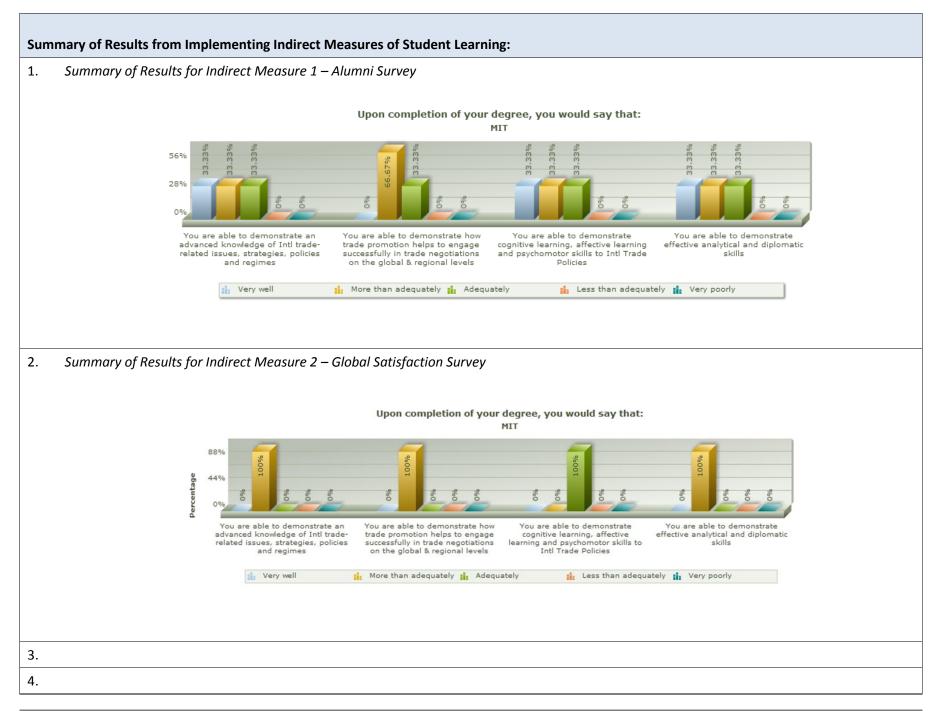
1. Summary of Results for Direct Measure 1 – Capstone Course

The rating scale is: 5 = Excellent, 4 = Good, 3 = Satisfactory, 2 = Fair, 1 = Poor, N/A = Not applicable

| Master in International Trade TRA 698 Spring 2014 | Rubric | 5 | 4 | 3 | 2 | 1 |
|---|----------------------|-------|-------|-------|-------|---|
| No. of students / Percentage | Cognitive Learning | 4/50% | 3/25% | 1/25% | | |
| No. of students / Percentage | Affective Learning | 4/50% | 3/25% | 1/25% | | |
| No. of students / Percentage | Psychomotor Learning | 4/50% | | | 4/50% | |

| | | | IACBE Region 9 |
|---|----------|-------|----------------|
| Course | Timeline | Score | (European) |
| 1 Total | Outbound | 62.5 | 53.5 |
| 2 Business Ethics | Outbound | 56.7 | 48.2 |
| 3 Quantitative Research Techniques and Statistics | Outbound | 60 | 52.8 |
| 4 The International Economic and Trade Environment | Outbound | 63.3 | |
| 5 The International Legal and Political Environment | Outbound | 70 | |
| | | | |

2. Summary of Results for Direct Measure 2 – Peregrine Assessment Test

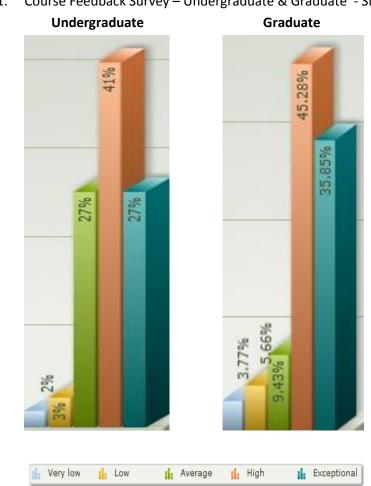


| Intended Student Learning Outcomes | | Learning Assessment Measures | | | | | | | |
|------------------------------------|---|------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| | | Direct Measure 1 | Direct Measure 2 | Direct Measure 3 | Direct Measure 4 | Indirect Measure 1 | Indirect Measure 2 | Indirect Measure 3 | Indirect Measure 4 |
| | General Program ISLOs | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was | Performance Target Was |
| 1. | Students will be able to demonstrate an advanced knowledge of international trade- related issues, strategies, policies and regimes | Met | | | | | Met | | |
| 2. | Students will be able to demonstrate how trade promotion helps to engage successfully in trade negotiations on the global and regional levels | Met | Met | | | | Met | | |
| 3. | Students will be able to demonstrate cognitive learning, affective learning, and psychomotor skills to International Trade Policies | Not Met | Met | | | | Met | | |
| 4. | Students will be able to demonstrate effective analytical skills | Met | Met | | | | Met | | |

| Pro | Proposed Courses of Action for Improvement in Learning Outcomes for which Performance Targets Were Not Met: | | | | | |
|-----|--|--|--|--|--|--|
| 1. | Course of Action 1 | | | | | |
| | More training in repetition and corrective skills for cognitive , associative , and the autonomic stage will be implemented. | | | | | |
| 2. | | | | | | |
| 3. | | | | | | |
| 4. | | | | | | |

Section II: Operational Assessment

| International University in Geneva | | | | | | |
|---|--|--|--|--|--|--|
| Operational Assessment | | | | | | |
| Intended Operational Outcomes: | | | | | | |
| 1. To strive for teaching excellence | | | | | | |
| 2. Development of diversity | | | | | | |
| 3. Faculty will be engaged in research activity to support teaching goals | | | | | | |
| Assessment Measures/Methods for Intended Operational Outcomes: | Performance Objectives (Targets/Criteria) for Operational Assessment Measures | | | | | |
| 1. Course Feedback and Global Satisfaction Survey | <i>Course Feedback: 70% or higher satisfaction for teaching excellence across all courses for undergraduate and graduate.</i> | | | | | |
| | Global Satisfaction Survey: 70% or higher of respondents choose either 'adequately', 'more than adequately' or 'very well' pertaining to their perception of 'striving for teaching excellence'. | | | | | |
| 2. Number of nationalities of students and faculty | Maintain at least 30% student body diversity and maintain at least 50% faculty diversity | | | | | |
| 3. Publications/conferences | One published article, book or case study with instructional material every three years in selected research areas of services marketing, communication and media evaluation, globalization-politics and security, international business and entrepreneurship/negotiation. | | | | | |
| Summary of Results from Implementing Operational Assessment Measu | res/Methods: | | | | | |

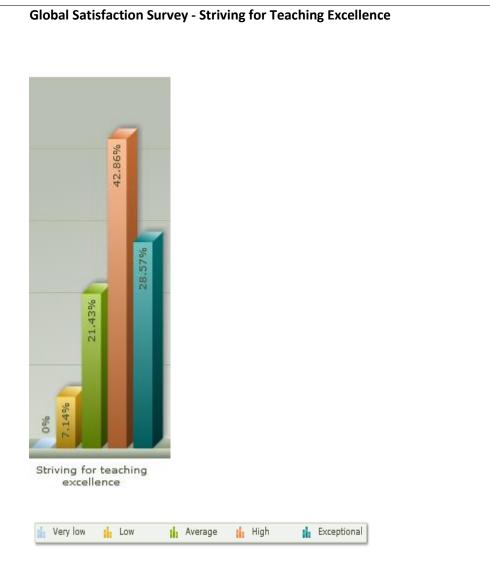


1. Course Feedback Survey – Undergraduate & Graduate - Striving for Teaching Excellence

Course Feedback: 70% or higher satisfaction (average rating, high rating or exceptional rating) for teaching excellence across all courses for undergraduate and graduate.

Results 2013/2014

Undergraduate 95% satisfaction regarding teaching excellence Graduate 90% satisfaction regarding teaching excellence



Global Satisfaction Survey: 70% or higher satisfaction (adequately rating, more than adequately rating or very well rating) for striving for teaching excellence. 96% global satisfaction for 2013/14 academic year.

| Student Diversity | | AY 2013-2014 | | |
|-------------------|---------------|--------------|-------------------------------|---|
| | | | | |
| | | | | |
| | | | | |
| | Afghanistan | 1 | Kosovo | |
| | Albania | 1 | Latvia | |
| | America | 7 | Lebanon | |
| | Azerbaijan | 26 | Lithuania | |
| | Belarussia | 2 | Mali | |
| | Brazil | 3 | Mauritius | |
| | British | 1 | Mexico | |
| | Cameroon | 1 | Mongolia | |
| | Canada | 1 | Nigeria | |
| | China | 1 | Norway | |
| | Colombia | 8 | Pakistan | |
| | Czech Republi | 1 | Qatar | |
| | Denmark | 3 | Romania | |
| | Egypt | 1 | Russia | |
| | UAE | 2 | Greece | |
| | Estonia | 1 | Saudi Arabia | |
| | Ethiopia | 2 | Seychelles | |
| | France | 6 | South Africa | |
| | Georgia | 1 | South Korea | |
| | Germany | 1 | Switzerland | |
| | Ghana | 2 | Tanzania | |
| | India | 3 | Turkey | |
| | Iran | 5 | Uganda | |
| | Iraq | 1 | Ukraine | |
| | Israel | 1 | Uzbekistan | |
| | Italy | 4 | Venezuela | |
| | Jordania | 1 | Vietnam | |
| | Kazakhstan | 4 | Yemen | |
| | Kenya | 4 | Zambia | |
| | | | Zimbabwe | |
| | | | Total Number of Students | 1 |
| | | | | |
| | | | Total Number of Nationalities | |

2. Number of nationalities of students **32%** diversity (*includes students with dual nationalities)

31

Diversity Percentage

Number of nationalities of faculty **127%** diversity (*many faculty possess dual nationalities)

| Faculty Diversity | AY 2013-2014 | <u>Total</u> |
|-------------------|-------------------------------|--------------|
| | | |
| | America | 10 |
| | Australia | 2 |
| | Austria | 1 |
| | Belgium | 1 |
| | Bulgaria | 1 |
| | Canada | 3 |
| | France | 8 |
| | Germany | 1 |
| | Greece | 2 |
| | India | 1 |
| | Italy | 5 |
| | Kosovo | 1 |
| | Mexico | 1 |
| | Romania | 1 |
| | Russia | 2 |
| | Serbia | 1 |
| | Spain | 4 |
| | Switzerland | 14 |
| | Turkey | 1 |
| | United Kingdom | 5 |
| | | |
| | Total Number of Faculty | 51 |
| | Total Number of Nationalities | 65 |
| | Diversity Percentage | 127.4509804 |

3. Pub

| | 2013-2014 Academic Year | | | | | | | |
|--|---|---|---------------------------------------|------------|-------------|------------|------|--|
| | Area of Resear | <u>ch</u> | | | | | | |
| | Marketing of services in developed and developing countries | | | | 2 | | | |
| | Communicatio | ommunication, media and evaluation | | | | 0 | | |
| | Globalization, | Globalization, Geopolitics, Security | | | 0 | | | |
| | International Business & Entrepreneurship /Negotiation | | | | 2 | | | |
| | Total number o | f published a | rticles/manus | cripts/Boo | ks/Cases | 4 | | |
| | with instructio | | | | | - | | |
| | *Based on Full-Time | Faculty Only | | | | | | |
| Summary of Achievement of Intende | d Operational O | utcomes: | | | | | | |
| | Operational Assessment Measures/Methods | | | | | | | |
| Intended Operational Outcomes | Operational Assessment Measure/ Method 1 | Operational Assessment Measure/ Method 2 | Operational Assessment Measure/ | | | | | |
| | | | Method 3 | | | | | |
| | Performance Target Was | Performance Target Was | Performance Target Was | | | | | |
| 1. To strive for teaching excellence | | | Performance | | | | | |
| To strive for teaching excellence Development of diversity | Target Was | | Performance | | | | | |
| | Target Was | Target Was | Performance | | | | | |
| 2. Development of diversity | Target Was Met | Target Was Met | Performance Target Was Met | n Performa | nce Targets | Were Not M | леt: | |
| Development of diversity Publications/conferences | Target Was Met | Target Was Met | Performance Target Was Met | n Performa | nce Targets | Were Not N | Aet: | |
| Development of diversity Publications/conferences Proposed Courses of Action for Impro | Target Was Met | Target Was Met | Performance Target Was Met | n Performa | nce Targets | Were Not N | Aet: | |

Appendix I

Master of Business Administration – Sales & Marketing (Curriculum)

MBA in Sales & Marketing Core courses

>> Course descriptions

| | Quarter 1 | Sales Management Marketing Management Finance for Sales & Marketing Global Economics |
|----------------------|-----------|--|
| Full-time program | Quarter 2 | Sales Strategies and Techniques Operations and Project Management Leadership and Organizational Behavior Marketing Research |
| | Quarter 3 | Innovation and Technology Global Entrepreneurship and Venture Initiation International Marketing Digital Marketing |
| | Quarter 4 | Sales & Marketing (Capstone Course) Ethics, Strategy and Social Responsibility |